



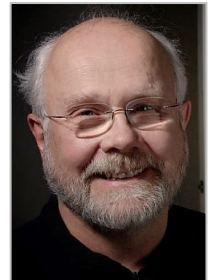
Assembled in Minneapolis, MN USA  
100% USA Owned



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## We are an American Company

- **We make Minneapolis brand products for air tightness measurements**
  - Our most popular products are The Minneapolis Blower Door™, Minneapolis DuctBlaster®, Minneapolis TrueFlow®, and the DG-700 and DG-1000 pressure and flow gauges. You might be able to guess where our company is located.
- **Why do we call ourselves an American company?**
  - **We are 100% American owned.** We are privately held, stand-alone company started in 1982 in Minneapolis, MN USA.
  - **We assemble all our products in Minneapolis, MN USA.** We are part of a global community, with complex supply chains and connections across borders. We purchase many components from USA suppliers, but also purchase some components from outside the USA. We export our products to 6 continents.
- **Our History**
  - Our founder, Gary Nelson, is still an active member of our engineering team.
  - Gary set the mission for the company when it began, and it remains unchanged today: to develop diagnostic tools to support improved built environments, with a goal to improving comfort and indoor air quality, while reducing energy usage.
  - The biggest opportunity he saw was to take Blower Doors, previously used as a research tool, and make them affordable and easy to use so every building can be tested. His solution is The Minneapolis Blower Door™.
- **Our Future**
  - Today we have two new owners - Steve Rogers (**Captain America!**) and Bill Graber. They are former engineering colleagues from Emerson. They, along with Gary, staff physicist Collin Olson, technical expert Paul Morin, and the rest of the TEC team are committed to carry on the mission Gary set.



To find out more, visit our website at: <https://www.energyconservatory.com>

Feel free to contact us at the number above should you have any question about our company or products.

*Gary Nelson, Steve Rogers, Bill Graber*

**T.E.C. (The Energy Conservatory)**